

Merchandise Financial Planning (MFP) Business Essentials 13

Duration: 2 Days

What you will learn

The Oracle Retail Merchandise Financial Planning Business Essentials course provides learners with insight into the tasks associated with three user roles: Executive, Manager and Planner. The course begins by focusing on the Pre-Season Planning activities that are initiated by the Executive role and explores the evolution of that plan through subsequent roles before the planning season begins. Next, the Manager and Planner activities are explored individually and based upon how these roles interact with one another. Several later modules are devoted to the exploration of In Season planning activities for each role. This portion of the training highlights the variance in tasks that must occur differently because of conditions present once the planning season begins. Finally, this course provides learners the opportunity to experience the Merchandise Financial Planning solution through realistic, hands-on exercises that require the application of concepts learned in the course.

Learn To:

Use the Merchandise Financial Planning solution to perform Pre-Season Planning activities

Use the Merchandise Financial Planning solution to perform In-Season Planning

Discern where the Merchandise Financial Planning solution fits into the Oracle family of products and which others may compliment this solution

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Business Analysts
End Users
Functional Implementer
Project Manager
System Analysts

Related Training

Suggested Prerequisites

Experience using RPAS applications

Knowledge of Merchandise Financial Planning

Course Objectives

Describe the basic types of planning and planner roles

Identify and utilize the worksheets in Merchandise Financial Planning that support each step of the pre-season and

in-season planning process according to user role

Describe the evolution of plan type plans move through pre-season and in season time periods

Analyze and execute the process flow steps for both pre-season and in season planning based upon responsibilities per user role

Use the Oracle Retail RPAS Merchandise Financial Planning tool to develop plans for three significant user roles

Course Topics

Course Overview

Oracle Product Suite Overview

Retail Planning Overview

Oracle Retail Planning Solutions Footprint

Application Integration

Merchandise Financial Planning (MFP) Overview

Retail Merchandise Financial Planning Business Process

Generic Business Scenario

MFP Retail business process/lifecycle overview

MFP Retail Key Features

Plan Versions

Measures

Hierarchies

MFP components and Key Processes

MFP Pre-Season Planning - Top Down Role – Seed the Plan

Overview of Top Down Planning

Business Process Overview

Seed the Plan

Initialize Worksheet

MFP Pre-Season Planning - Top Down Role – Create Sales and Markdown Target

Business Process Overview

Create Sales and Markdown Target

Sales Worksheet

Margin Worksheet

MFP Pre-Season Planning - Top Down Role – Create Receipt, Inventory, and Turn Target

Business Process Overview

Create Receipt, Inventory, and Turn target

Rec/Inv Value Plan Worksheet

Rec/Inv Unit Plan Worksheet

MFP Pre-Season Planning - Top Down Role – Review Margin Target

Business Process Overview

Review Margin Target

Margin Worksheet

MFP Pre-Season Planning - Top Down Role – Publish Targets for Middle Out Role

Business Process Overview

Publish Targets for Middle Out Role

Review Plan Worksheets

Publish Targets Worksheet

MFP Pre-Season Planning – Middle Out Role – Seed the Plan

Introduction to Lesson

Overview of the Middle Out Role

Business Process Overview

Seed the Plan

Initialize Worksheet

MFP Pre-Season Planning – Middle Out Role –Review Targets

Business Process Overview

Review Targets

Target Overview Worksheet

MFP Pre-Season Planning – Middle Out Role – Create Sales, Markdown, Receipts, Inventory, Turn and Gross Margin Plan

Business Process Overview

Create Sales, Markdown, Receipt, Inventory, Turn and Gross Margin Plan

Sales Worksheet

Rec/Inv Value Plan Worksheet

Rec/Inv Unit Plan Worksheet

Margin Worksheet

MFP Pre-Season Planning – Middle Out Role – Reconcile Plan Top Down Targets

Business Process Overview

Reconcile Plan to Top Down Targets

Review Plan Worksheet

Reconcile Targets Worksheets

MFP Pre-Season Planning – Middle Out Role – Publish Targets for Bottom Up Role

Business Process Overview

Publish Targets for Bottom Up Role

Publish Targets Worksheets

MFP Pre-Season Planning – Middle Out Role – Approve the Plan

Approve the Plan

Review Submitted Plan Worksheet

Approve Plan Worksheet

Original Plan Summary Worksheet

Current Plan Summary Worksheet

MFP Pre-Season Planning – Bottom Up Role – Seed the Plan

Overview of Bottom up role

Business Process Overview

Seed the Plan

Initialize Worksheet

MFP Pre-Season Planning – Bottom Up Role – Review Targets

Business Process Overview

Review Targets
Target Overview Worksheet

MFP Pre-Season Planning – Bottom Up Role – Create Sales, Markdown, Receipts, Inventory, Turn and Gross Margin

Business Process Overview
Create Sales, Markdown, Receipt, Inventory, Turn and Gross Margin Plan
Sales Worksheet
Margin Worksheet
Rec/Inv Value Worksheet
Rec/Inv Unit Worksheet

MFP Pre-Season Planning – Bottom Up Role – Reconcile Targets

Business Process Overview
Reconcile Targets
Reconcile Targets Worksheet

MFP Pre-Season Planning – Bottom Up Role – Review Item Plan

Business Process Overview
Review Item Plan
Review Item Plan Original Plan Worksheet
Review Item Plan Current Plan Worksheet

MFP Pre-Season Planning – Bottom Up Role – Submit Plan for Approval

Business Process Overview
Submit Plan for Approval
Approval Worksheet

MFP In-Season Planning

Business Process Overview
In Season Top Down
In Season Middle Out Up
In Season Bottom Up
Embedded Forecasts

MFP Final Exercise