

Oracle BigMachines Yellow Belt for the Business User

Duration: 1 Day

What you will learn

Oracle BigMachines Yellow Belt for the Business User Ed 1 introduces non-admin or minimally admin users to the Oracle BigMachines system. In addition to parts and Data Tables administration, students learn the structure of the application and how to communicate business requirements to administrators before, during, and after implementation.

Business users, which can range from business analysts to executives, are taught the entire CPQ workflow and how an existing sales process can work within Oracle BigMachines. General system administration, Configuration, Commerce, and the Document Engine are covered in detail. Students also learn how advanced, "Blue Belt" level use cases can be accomplished in Oracle BigMachines. Basic parts and Data Tables administration is covered for product managers, business analysts, sales ops analysts, and other roles that need to be able to maintain these sections of the CPQ workflow. This course is appropriate for Oracle Cloud deployments.

Learn To:

Communicate business requirements to Oracle BigMachines administrators

Create a valid Configuration, modify a quote within Commerce, and generate a proposal document on the user side of Oracle BigMachines

Perform parts and Data Table administration

Audience

Business Analysts

Configuration Consultant

Implementation Consultant

Process Developer

Project Manager

Sales Consultants

System Analysts

Team Leader

Related Training

Suggested Prerequisites

OpenOffice Calc/Microsoft Excel

Course Objectives

Create a valid Configuration, modify a quote within Commerce, and generate a proposal document on the user side of Oracle BigMachines

Bulk upload parts data and perform Data Table administration

Describe the basic structure and administration techniques associated with Oracle BigMachines

Course Topics

Introduction to CPQ and User Side Overview

- CPQ in the Sales Automation Process
- Oracle BigMachines Process
- Configuration Overview
- Commerce Overview
- Document Engine Overview
- System Terminology
- User Side Overview

System Administration Overview

- Users and Groups
- Parts Administration
- Bulk Data Download
- Bulk Data Upload
- Data Tables Administration
- Using Marketing Collateral (File Manager)

Configuration

- Introduction to Configuration
- Product Hierarchy
- Configurable Attributes and Arrays
- Configuration Flows
- Configuration Rules
- Table-Based Rules

Commerce

- Introduction to Commerce
- Commerce Attributes
- Commerce Layout
- Commerce Actions
- Formula Management
- Approvals and Email Templates
- Commerce Rules
- Steps, Participant Profiles, and Transition Rules

Document Engine

- Introduction to the Document Engine
- Creating a Document Engine
- Document Engine Basic Options
- Document Engine Dynamic Elements

Mobile

- Why go Mobile?
- Desktop and Mobile Layouts
- Mobile Configuration

Blue Belt Advanced Use Case and Integration

BML

Multiple Configuration Flows

CSS and HTML Attributes in Configuration

Advanced Commerce Attributes

Advanced Commerce Modification

XSL Snippets in the Document Engine and eSignature Integration

Integrating with Outside Systems

Oracle BigMachines Administrator Training Paths

Development, Test, and Production Environments and Migration

Development, Test, and Production Environments

Migration Center Overview

Migration Categories

Migration Rollback